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AMAG Restructures Sales Organization to Improve Exceptional Customer Service

AMAG Technology is committed to providing our Symmetry Authorized Resellers Exceptional Customer Service. To accomplish this level of service day after day, the company continuously looks for ways to improve its products, services and procedures. As a way to better serve our customers, AMAG Technology reorganized its sales structure. [Read more...](#)



Paper Licensed Symmetry Is Here!

It's official! Effective October 1, 2010, all Symmetry V6.2 Software ordered will be shipped as paper licensed. A new price list with updated Symmetry Software part numbers will be forthcoming. No more pesky dongles on most of our software packages.* If you absolutely must have dongles, please clearly indicate that requirement on your purchase order. [Read more...](#)



Symmetry Business IP delivers Powerful Solution with Affordable Price Tag

The Symmetry Business IP access control package provides an easy to install yet ferociously robust security management system for smaller facilities.

Symmetry Business IP utilizes the power of Symmetry Business access control software, a 16 reader software package that operates on the network. [Read more...](#)



Sleek Kiosks are home to Symmetry™ Security Management System, Delivering Maximum Security in High Rise Properties

Blackstone/Equity Office Properties (EOP), a premier national property management company with buildings throughout greater Boston, recently standardized on AMAG Technology's Symmetry integrated security management system that allows for tenants themselves to pre-enroll expected visitors and set the locations and times that they should be allowed access. [Read more...](#)



AMAG Technology's Symmetry Software Portfolio Becomes FIPS 197 Certified

AMAG Technology announces that its Symmetry Security Management software portfolio has obtained Federal Information Processing Standard 197 (FIPS 197) certification.

FIPS 197 is the US Government specification for the Advanced Encryption Standard (AES). [Read more...](#)

AMAG Technology hires two Regional Sales Managers

In AMAG's endeavor to provide exceptional customer service to all customers and support our growing Symmetry Product Portfolio, two new Regional Sales Managers have joined the AMAG staff. Spencer "Shae" Taylor is the new Central South Regional Sales Manager, and Mark Conger is the new Northwest Regional



Sales Manager. Both RSM's report to Vice President of North American Sales, Mike Taylor. [Read more...](#)



AMAG and DAP Present the Mobile Command Solution Webinar

Do you need a Mobile Command Solution at your facility?
Now you can perform comprehensive identity checks, monitor alarms, view and control IP Video, and more!

Keep your facility secure and code complaint when you use DAP's Mobile Command Solution. Using this small, handheld reader, your security staff can retrieve details of a card's authorized holder within seconds, anytime and anywhere. [Read more...](#)



AMAG Grows Stronger in Federal Market and in Supporting Departments

To support the growing demand for AMAG's Symmetry Security Management System in the Federal Government Market, AMAG recently hired Todd Harrington for the newly created position of Federal Government Projects Manager. Todd will work closely with AMAG Technology's federal government focused integrators to help provide technical support to government end users and drive projects to completion. [Read more...](#)



NEC and AMAG Webinar Complete End to End Business Continuity Solution

Security downtime is not an option. It's expensive and time consuming to repair. It's not acceptable...and it doesn't have to be. Businesses must keep their security systems up and running at all times - even if a hardware failure occurs or another type of disaster. But how do you do that?

An AMAG/NEC integrated business continuity solution is the answer. [Read more...](#)



AMAG Technology Hires Caroline O'Driscoll as Graphic Designer

AMAG Technology announces the hiring of Caroline O'Driscoll as its new graphic designer. In this new position, Caroline is responsible for managing all aspects of graphic design including internal and external communications and developing sales and marketing tools that help to promote brand awareness and product marketing initiatives in the security marketplace. She reports to Director of Marketing, Lanya Sydorick. [Read more...](#)

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