



From the Desk of Jody Ross

Second Quarter 2011

We have had many exciting things happening at AMAG over the past few months. I am happy to announce that we've recently hired Bernice Noriz in the Business Development Group. She brings over 25 years of industry experience to AMAG, and will be concentrating her efforts on the Western half of the United States.

In addition, our new DC area office is now fully operational. The new office allows AMAG to better serve our customers by providing more training opportunities on the East Coast.

I am also thrilled to announce that Convergent is a new AMAG national account partner. Read the article to the right for more details!

Thank you for your support, and please contact myself or Bernice if you have any questions.

Sincerely,
Jody Ross
Director of Business Development
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Convergent is new National Account

AMAG Technology has entered into a national account agreement with Convergent Technologies.

[Read more.](#)

AMAG Expands Business Development Group

Bernice Noriz hired as new Business Development Manager

To further support AMAG Technology's growth and continuous commitment to the Security Consultant community, AMAG has hired Bernice Noriz as its new Business Development Manager. In this newly created position, Bernice will work closely with security engineers, architects and consultants in the Western half of the United States to cultivate relationships; and identify, create and manage new business opportunities for the company. [Read more.](#)

You can reach Bernice at 949-300-4794 or at bernice.noriz@amag.com.

AMAG Opens DC Area Office

Exponential growth in the government market has lead AMAG Technology to open an East Coast office in the Washington, DC area. AMAG celebrated the opening of this new office with an open house on May 25. Over 75 Washington, DC area security consultants, systems integrators and end users attended the event. [Read more.](#)

Congratulations to Laurence J. Neve from Booz Allen