



Winter 2010



Our Government Efforts Help You

By Bob Sawyer, President, AMAG Technology

At AMAG, we work hard to bring you the best products and sales support in the industry. In fact, we pride ourselves on it. We invest a lot of money and resources into the government market, and we want you to understand how this will come to benefit you and your customers, even if you don't sell to the government market. [Read more.](#)



New Tools For You

By Jody Ross, Director of Business Development

Happy New Year!

The consultant community is extremely important to all of us at AMAG. We value our relationship with each and every one of you and work hard to cultivate our long term partnerships. [Read more.](#)



Airport Security Check with Andrew Lee

By Andrew Lee, Aviation Designer, Reynolds Smith and Hills

Airport security is a hot topic these days and has received a lot of attention in the media lately. AMAG recently discussed airport security with Andrew Lee, Aviation Designer from Reynolds Smith and Hills from Jacksonville, Florida. [Read more.](#)



AMAG Creates New Government Position, Hires Two New RSMs and Expands Sales Engineering, Product Management and Marketing Staff

As AMAG continues to evolve, several changes have been made to improve and provide our customers with the best support in the industry. First, AMAG's increasing market share in the Federal Government space prompted the creation of a new position, Technical Sales Manager - Government Systems. AMAG is pleased to announce that Walter Coady has accepted the new role. [Read more.](#)



Columbus Regional Airport Multi-Security Layers Secure Airport

Columbus Regional Airport Authority (CRAA) oversees the operations of Port Columbus International Airport, which manages commercial service flights; Rickenbacker International Airport, which handles cargo and passenger charter flights; and Bolton Field, a corporate and general aviation airport. [Read more.](#)



AMAG Technology Enhances Commitment to Government Market

AMAG Technology, a security management and digital video solution provider, enhances its commitment to the government market sector by having its Symmetry™ Security Management hardware and software meet major government standards and certifications issued by the Federal Government. [Read more.](#)



AMAG Technology Inc

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20701 Manhattan Place
Torrance, CA 90501

Telephone: 310-518-2380
800-889-9138

sales@amag.com | www.amag.com